

Business Consultant recruitment begins



Work starts on recruiting the new business consultant team.

We are now in our third year of business and if we are to realise our ambitions then we need to grow and develop. We are looking to recruit and develop a telesales and business consultant team who, through their determination to succeed, relentless ambition and commitment, will help us to make the step change necessary to become an industry leader.

Role: Business Consultants

Locations: Midlands, Yorkshire, Edinburgh

Remuneration: from 25k to 50k+ (uncapped commission only)

What will I be doing?

You will be engaged in identify and pursuing new clients and managing existing and previous clients from our database. You will be selling training and development solutions to clients that help them improve their business.

Why are there three locations?

Our business is about selling the solutions we can offer. A very important part of how we offer solutions is our site locations. These are centres where we have some activities permanently situated. We also have facilities for training and accommodating delegates and therefore they are a good source of profit for our business. The sites are based in the Midlands, close to Burton Upon Trent; Yorkshire, close to York and West Calder, just outside Livingston near Edinburgh.

Where would I physically work?

At present we do not have any offices situated at any of our sites and so you would be based from home. This will change over the course of the next year as we expand. Although, you will be based from home it is a national opportunity. We expect that you will work with clients nearest to your home base but would also expect opportunities with larger firms to create national sales opportunities for you.

Why is this a commission only role?

We are looking for someone with a "can do" mentality. That person will know they are good enough to hit their targets and a commission based role won't phase them. It also helps us to identify the real achievers apart from those who can't.

What are you offering?

We will pay above industry commission rates and offer you the opportunity to grow and develop as the business evolves. For the right individual we are prepared to offer a potential share in the business based on performance success. We will also provide you with all the training you need to understand our product offering as well as materials necessary for marketing and sales support.

If you have read this far and are still considering the prospect of this role, give us a call and find out more.

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